

Report to be given on: Fri. ___ Sat. X (check one)

Committee Chair: Colleen Driscoll

Recorder: Jack Kangas

Attendance

Number of committee members present: 7 Number of committee members absent 3

Total number of delegates attending the meeting: 15

Action Item: 2002 Insurance Premiums (covered in email prior to convention)

Approved

Action Item: Increase brokers commission by \$10,000 for 2002. The additional brokers fee of 10K is to recognize the extraordinary efforts in obtaining favorable renewal programs and the workload associated with the increased USMS membership.

Approved

I. Introduction of Insurance Committee members**II. Appoint a Recorder – Jack Kangas****III. Roll Call****IV. Introduction of Insurance Broker from Risk Management Services – Sandy Blumit****V. Vote on 2002 Programs**

- Premiums over all industries have changed dramatically (not just because of 9/11)!!! There has been up to 400% higher premiums in some markets (called 'Market Hardening'). This insurance trend will likely continue in upcoming years.
- Re-scheduling of convention required committee to review and accept insurance coverage proposals via email in October. PRE-APPROVED (email vote)
- Committee had asked (September) for large increases from Finance and Budgeting, when committee received renewal quotes from incumbent and competing carriers with significant increases and reductions in coverage's and limits.
- BUT, because of the legwork and effort by Sandi Blumit and Colleen Driscoll, we received one bid that had no increases in premiums with like terms, conditions and limits.
- Vendor, TIG, who was our prior carrier gave us an excellent quote with the limits we wanted.
- It was Sandi's opinion that our excellent loss record with the vendor allowed for us to re-establish our association with TIG at favorable rates.

Review of TIG Insurance package

Commercial General Liability

- Additional coverage (at no charge) Hired and Non-owned items.
Included in premium. Excess coverage for National governing body where rented cars for USMS business.

Motion to accept additional coverage. **Passed**

- Excess Liability – same as last year (coverage and cost)
- Excess Accident – same as last year (coverage and cost)

VI. Projected 2002 programs

- Don't know what's going to happen next year.
- Expect increases.
- Will depend on market and hope for the best.

- Work hard and hope for the best.

VII. Review Loss History and current Reserves (handout, covers May 1985-June 2001)

The number, types and severity of accidents continues to be minimal.

VIII. Old Business

Insurance Swim Meet Coverage Grid (Action Item from 2000 convention)

- See Handout
- Grid highlights insurance coverage for swimmer and meet director
- The committee put together a grid of insurance coverage for meets, swimmers and hosts. During the year the grid was reviewed by Legal, insurance broker, and executive committee liaison.
- Grid will be included in the yearly packet sent to the LMSC chairs.
- Grid was created following the success of last years Insurance Swimmers Coverage Grid

Reviewed and approved – no vote

IX. New Business

Insurance Commission

Over the years our insurance premiums have significantly decreased, while the workload (number of questions asked and certificate of insurance requests) has increased two fold. In addition, this increase reflects the tremendous amount of time and effort to obtain significantly lower renewal premiums compared to initial premium indications.

Motion: Increase brokers commission by \$10,000 for 2002. The additional brokers fee of 10K is to recognize the extraordinary efforts in obtaining favorable renewal programs and the workload associated with the increased USMS membership.

Discussion

- The effort (and savings) this year alone is more than the commission
- We recognize the additional amount of work that she has incurred because of the USMS successes.
- If our premiums go down (and hence commissions go down) and workload increase, its not fair.

Vote: Approved

Discussion: Consider a move to an full fledged Fee Based (per swimmer) Commission basis for 2003 to disassociate ourselves from the fluctuating insurance market.

X. Adjournment

A thank you from Colleen, for the past 4 years work to all committee members (past and present).

Tasks for Upcoming Year:

Track Market changes and conditions for 2003 and report to finance as soon as appropriate.