

United States Masters Swimming							
2015 Draft Budget 9/18/2014							
					PRE-CONVENTION	FC	TOTALS
INCOME STATEMENT					BUDGET	BUDGET	AFTER FC
			Members	Fee	2015	REVISIONS	REVISIONS
REVENUE							
MEMBERSHIP SERVICES:							
4010	Fees - Individuals @ \$37	AL MATYSEK	60,683	\$ 37.00	2,245,271		2,245,271
4011	Fees - @ \$25 partial year	AL MATYSEK	2,446	\$ 25.00	61,150		61,150
4012	Fees - @ \$15-year plus	AL MATYSEK	500	\$ 15.00	7,500		7,500
4013	Vanity ID	AL MATYSEK			7,500		7,500
4050	Transfers	AL MATYSEK			-		-
4070	Rule Book Sales	DEERY			2,300		2,300
4074	Magazine Subscriptions	GRILLI			4,090		4,090
4215	Promotional Sales & 4271 Video Rentals	DEERY			3,500		3,500
	Membership Services Revenue				2,331,311	-	2,331,311
EDUCATION SERVICES							
4020	Fees - Clubs @ \$25	BRENNER	950	\$ 25.00	23,750		23,750
4025	Fees - Work out groups @ \$25	BRENNER	425	\$ 25.00	10,625		10,625
4030	Coach Certifications	BRENNER			104,000		104,000
4035	Fees - Coach Recognition	BRENNER	1,050	\$ 30.00	31,500		31,500
4036	Fees - ALTS Instruction	BRENNER			36,000		36,000
4037	Fees - Club collections	AL MATYSEK			12,000		12,000
	Education Services Revenue				217,875	-	217,875
EVENTS:							
					-		
4060	Fees - One-Event @ \$15.00	GRILLI	2,100	\$ 15.00	31,500		31,500
4150	Championship Meet Surcharges	RODDIN			41,800		41,800
4151	LD Championship Surcharges	LIVONI			5,700		5,700
4155	Championship Patches	RODDIN			900		900
4157	LD Championship Medals	LIVONI			3,000		3,000
4210	Top Ten Subscriptions	GRILLI			500		500
4250	All American Patches/Cert.	GRILLI			1,025		1,025
4251	LD All American	GRILLI			300		300
4252	Relay All American Awards	GRILLI			700		700
4390	Pan American	BUTCHER					-
4450	Merchant Account Fee Income	KUHLMAN			11,868		11,868
	Events Revenue				97,293	-	97,293
ADVERTISING AND SPONSORSHIP							
4075	SWIMMER Magazine Advertising	DEERY			39,993		39,993
4161	Sponsor Royalty Income	DEERY			4,500		4,500
4171	Sponsorship	DEERY			458,000		458,000
	Advertising and Sponsorship Revenue				502,493	-	502,493

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							AFTER FC
							REVISIONS
CONTRIBUTION REVENUE							
4705	Contributions	N/A				-	-
	In-Kind (legal)						-
4800	Contributions- Releases from Restrictions					11,000	11,000
	Contribution Revenue					11,000	-
ADMINISTRATION:							
	Other Income						
4500	Investment Spending Transfer	DAVIS				81,700	81,700
	Administration Revenue					81,700	-
	Total Revenue					3,241,672	-
EXPENSE							
MEMBERSHIP SERVICES							
5010	Liability Insurance	KUHLMAN/ESIX				364,900	(15,000)
5010	Liability Insurance Surcharge	KUHLMAN/ESIX				(61,000)	5,000
5010	Liability Insurance Surcharge Rebate	COPELAND				10,000	
5012	Accident Insurance @ \$.40	KUHLMAN/ESIX				25,004	
5102	Membership Administration	GRILLI/AL MATYSEK				12,160	
5103	Registration Expenses	AL MATYSEK				83,958	
5320	Fitness Committee	ANZIANO				200	
5420	Registration Committee	LETENDRE				100	
5430	Rule Book Coordinator	EHRINGER				20	
5470	Zone Activity costs	STEVENSON				3,000	
5540	History & Archives Committee	WILSON				1,250	
5550	Recognition & Awards Committee	NOVITSKE				960	
5560	LMSC Development	BUEHLER				4,850	
5685	Web Operations	J MATYSEK				31,650	
5701	USMS SWIMMER Magazine Production	HAMEL				378,544	
5703	STREAMLINES/Web Content	HAMEL				23,700	
5704	Multi-media Production	HAMEL				14,400	
5840	ISHOF Contributions					21,414	
5860	Rule Book Costs	GRILLI				10,400	
5900	Membership Services Payroll	BUTCHER/KUHLMAN				1,141,077	
	Membership Expense					2,066,587	(10,000)
EDUCATION SERVICES							
5280	Coaches Committee	BAY				28,450	
5290	Coaches Certification	BRENNER				101,280	
5600	Adult Learn to Swim	BRENNER				32,140	

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5770	Coach/Club Development Admin	BRENNER			87,921		87,921
	Education Services Expense				249,791	-	249,791
EVENTS:							
5205	Spring Nationals	BUTCHER			14,100		14,100
5200	Summer Nationals	BUTCHER			14,355		14,355
5121	All American Patches/Cert.	GRILLI			2,500		2,500
5270	Championship Committee	RODDIN			7,668		7,668
5285	LC/SC Merchant Account Fees	KUHLMAN			8,669		8,669
5370	LD Committee	LIVONI			9,665		9,665
5380	Open Water Committee	HAZLEWOOD			5,380		5,380
5390	Officials Committee	SALTZMAN			10,100		10,100
5410	Records & Tabulation Committee	SEIDLER			1,225		1,225
5440	Rules Committee	CASEY			1,350		1,350
5460	Sports Medicine and Science Committ	MOORE, J.			3,250		3,250
5240	Coordinator Contractors	BUTCHER/KUHLMAN			13,600		13,600
5790	Pan American Championship	BUTCHER/KUHLMAN			-		-
	Events Expense				91,863	-	91,863
MARKETING/SPONSORSHIP							
5710	Sponsor costs	DEERY			39,550		39,550
5720	USA Swimming Industry Initiative	DEERY			25,000		25,000
5730	Marketing Services	DEERY			100,525		100,525
	Advertising and Sponsorship Expense				165,075	-	165,075
ADMINISTRATION:							
5013	Directors & Officers Insurance	KUHLMAN/ESIX			9,330		9,330
5014	Bonding	KUHLMAN/ESIX			7,065		7,065
5015	Flood Insurance	KUHLMAN/ESIX			1,925		1,925
5016	Media Professional Liability Insurance	KUHLMAN/ESIX			2,750		2,750
5050	President	DAY			14,800		14,800
5061	VP - Programs	DIEHL					-
5062	VP - Community Services	SMITH			60		60
5063	VP - Administration	TSUZUKI			-		-
5064	VP - Local Operations	STEVENSON			10,100	15,000	25,100
5070	Secretary	COLBURN			100		100
5080	Treasurer	DODSON			600		600
5090	Past President	MOXIE			-		-
5095	Legal Counsel	MILLER, P.			1,250		1,250
5099	Board/Executive Committee	DAY			49,150		49,150
5130	USMS Headquarters Admin.	KUHLMAN			164,993		164,993
5135	USMS Headquarters Payroll	BUTCHER/KUHLMAN			369,553		369,553

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							REVISIONS
5300	Convention	GRILLI			93,650		93,650
5310	Finance Committee	ENSIGN			150		150
5315	Investment Committee	DAVIS			1,000		1,000
5330	Audit Committee	DILWORTH			4,800		4,800
5340	Compensation & Benefits	COATES			-		-
5630	FINA Representative	GOLDSTEIN			-		-
5640	International Delegate / UANA	MILLER/GOLDSTEIN			5,000		5,000
5660	USA Swimming Liaison	MILLER, P.			3,100		3,100
5670	ISHOF Liaison	REID			1,900		1,900
5830	Outside Legal Expense	BUTCHER/P. MILLER			15,000		15,000
5847	SSL Fund Operating Costs	BUTCHER			44,775		44,775
5870	Depreciation	KUHLMAN			36,000		36,000
6010	Banking Fees	KUHLMAN			3,600		3,600
5873	Audit/Accounting Fees	KUHLMAN			20,165		20,165
	Administration Expense				860,816	15,000	875,816
	Total Expense				3,434,131	5,000	3,439,131
	NET ORDINARY INCOME				(192,459)	(5,000)	(197,459)
	OTHER INCOME / EXPENSE:						
	OTHER INCOME:						
4900	Interest & Dividends	DAVIS			109,700		109,700
4940	Gain (loss)-Disposal of Fixed Assets	N/A					
	Other Income				109,700	-	109,700
	OTHER EXPENSES & TRANSFERS:						
	Transfer from Investment Account				81,700		81,700
	Amortization-Registration system				35,148		35,148
6011	Investment Advisory Fees	DAVIS			6,650		6,650
	Other Expenses & Transfers				123,498	-	123,498
	Total Net Other Income				(13,798)	-	(13,798)
	NET INCOME				(206,257)	(5,000)	(211,257)
*The 2013 Final Actual was for operating funds only. Activity from the Swimming Saves Lives Foundation and the Legacy Fund were not included.							